2022

ADVERTISING RATES & MEDIA INFORMATION

FEATURED INSIDE

> Digital and print advertising opportunities

> Reach aerospace professionals where they work with Aerospace America, AIAA.org and Aerospace Research Central/ARC while accessing more than 34,000 AIAA members



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REACH AEROSPACE DECISION MAKERS WITH AIAA'S ADVERTISING OPTIONS

The American Institute of Aeronautics and Astronautics (AIAA) is the largest and most prestigious community of aerospace professionals in the world. AIAA exists to help aerospace professionals and their organizations succeed. AIAA's vision is to be the voice of the aerospace profession through innovation, technical excellence, and global leadership.

We understand your company or organization needs access to leaders and decision makers in the aerospace community, and AIAA offers a selection of advertising opportunities to help you reach our members and the general aerospace community. We offer various digital media advertising selections such as banners or buttons on the **aiaa.org** site and digital banners on the **aerospaceamerica.aiaa.org** site. In addition, AIAA offers print advertising in *Aerospace America*, which is our flagship monthly magazine. *Aerospace America* reaches more than 34,000 aerospace professionals and students in print and online—including every AIAA member, congressional offices on Capitol Hill, and hundreds of engineering and aerospace libraries.

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AIAA TECHNOLOGY SEGMENTS BREAKDOWN



AIAA members are asked to identify primary technology areas that reflect their professional interest and work activities.

Aerospace Sciences	30%
Aeroacoustics	
Applied Aerodynamics	
Astrodynamics/Orbital Mechanics	
Astrophysics	
Atmospheric and Space Environme	ents
Atmospheric Flight Mechanics	
Fluid Dynamics	
Guidance, Navigation & Control	
Aerodynamic Measurement Techno	ology
Plasmadynamics and Lasers	
Sounding Rockets	
Thermophysics	
Remote Sensing & Applications	
Thermodynamics	

22% **Space and Missiles**

Meshing, Visualization & Computational

Computational Fluid Dynamics

General Aerospace Sciences

Modeling & Simulation

Ground Testing

Environments

Life Sciences and Systems Missile Systems Space Operations and Support Microgravity & Space Processes Space Systems Space Transportation Space Exploration Space Sciences & Astronomy Space Automation & Robotics Directed Energy Systems Weapons Weapons System Effectiveness Human Factors Engineering Satellite Design, Integration & Test Launch Operations Laser Technology & Applications

Space Colonization Space Tourism **Terraforming** Space Resources Space Architecture Space Logistics Space Traffic Management Space Commercialization General Space & Missiles

Aircraft and **Atmospheric Systems**

Air Transportation Systems

Transformation Flight

On Demand Mobility

Aircraft Design

Aircraft Noise & Emissions Aircraft Operations Aircraft Safety Balloon Systems General Aviation Helicopter Design Lighter-Than-Air Systems V/STOL Aircraft Systems Marine Systems & Technology Hypersonic Systems Flight Testing Electronic Equipment Design Ground Support Equipment Aircraft Maintenance Reliability Test & Evaluation Standards Engineering Producibility & Cost Engineering Production Engineering Aerodynamic Decelerator Systems Electric Aircraft

General Aircraft & Atmospheric Systems

Propulsion and Energy

Aerospace Power Systems Electric Propulsion Liquid Propulsion Propellants and Combustion Solid Rockets Terrestrial Energy Systems Nuclear and Future Flight Propulsion Hvbrid Rockets Energetic Components & Systems Gas Turbine Engines High Speed Air Breathing Propulsion Propulsion Air-frame Integration Hybrid Electric Propulsion General Propulsion & Energy

Systems Integration

Survivability

Design Engineering

Design Technology Materials Structural Dynamics Structures Adaptive Structures Radar Absorbing Materials & Structures Gossamer Spacecraft Non-Deterministic Approaches Multidisciplinary Design Optimization Advanced/Additive Manufacturing Green Aerospace Engineering Complex Aerospace Systems General Aerospace Design & Structures

Information Systems

Aerospace Electronics Cyber-Security of Aerospace Systems Robotics Aerospace Maintenance

Intelligent Systems

15%

15%

Information and Command & Control Systems

Communications Systems

Computer Systems

Digital Avionics Systems

Sensor Systems

Software Systems

Support Systems

System Effectiveness and Safety

Micro-Nanotechnology

Systems Engineering

General Information Systems

Aerospace Design & Structures 6%

Aerospace Traffic Management CFD Vision 2030 Digital Engineering Directed Energy Systems Energy Optimized Aircraft Green Engineering Space Exploration Transformational Flight **Unmanned Systems**

Business Management

6%

Society and Aerospace Technology Economics

Legal Aspects of Aeronautics &

Astronautics

Management

Technical Information Services Environmental Assurance/Compliance Computer-Aided Enterprise Solutions General Business, Management &

Aerospace Outreach





Space Tethers



Our readers are your company's customers.

TOTAL CIRCULATION

34,600+

Print: 16,930* | Digital: 17,670^

GEOGRAPHIC DISTRIBUTION**

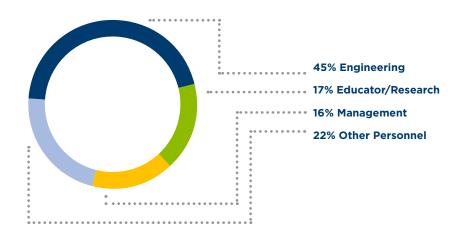
United States

14.5%

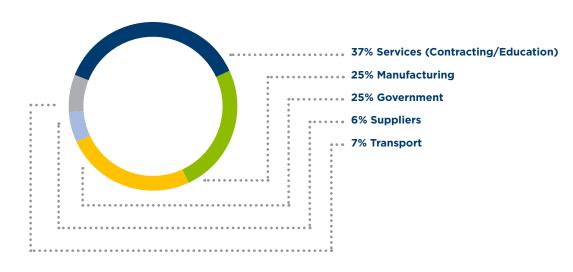
International (80+ countries)

Here's what they do:





INDUSTRY SEGMENTS**





2022 EDITORIAL PLANNER



ISSUE	FEATURING*	INDUSTRY EVENTS CALENDAR	SPACE CLOSE	ARTWORK DUE**
January	 Hydrogen for aviation Green space launch	> AIAA SciTech Forum, San Diego, 3-7 January	13 December 2021	17 December 2021
-ebruary	Hypersonic weaponsEnergy in space		17 January 2022	21 January 2022
March	> Space traffic management> Advanced manufacturing	> Satellite 2022, Washington, D.C., 21-24 March	15 February 2022	18 February 2022
April	> Space debris special report> Hypersonic flight	 Space Symposium, Colorado Springs, CO, 4-7 April AUVSI XPONENTIAL, Orlando, FL, 25-28 April AIAA DEFENSE Forum, Laurel, MD, 5-7 May 	16 March 2022	21 March 2022
May	 eVTOLS Autonomous military aircraft	> VFS Forum 78, Fort Worth, TX, 10-12 May	14 April 2022	19 April 2022
June	> Transformative flight> Fire fighting aircraft	> AIAA AVIATION Forum, Chicago, IL, 27 June-1 July	16 May 2022	20 May 2022
July/August	AvionicsElectric propulsion	 EAA AirVenture Oshkosh, WI, 25-31 July Farnborough International Airshow, 18-22 July 	20 June 2022	24 June 2022
September	> Facilities> Academic R&D	 ICAS 2022, Stockholm, Sweden, 4-9 September IAC 2022, Paris, France, 18-22 September 	19 August 2022	22 August 2022
October	> Pilot aides> Biz jet tech	 National Business Aviation Symposium, Orlando, FL, 18-22 October ASCEND 2022, Las Vegas, NV, 24-26 October 	14 September 2022	19 September 2022
November	> Space entrepreneurs> Artificial intelligence		13 October 2022	18 October 2022
December	➤ Year-In-Review		10 November 2022	15 November 2022

*All content subject to change at editor's discretion. ** If you are placing a classified ad that needs layout and design, content is due seven days in advance of the camera-ready artwork dates above.







2022 PRINT DISPLAY ADVERTISING RATES

Four-Color	1x	3x	6x	10x
Full page	\$8,550	\$8,300	\$8,000	\$7,700
1/2 page*	\$5,225	\$5,050	\$4,900	\$4,700
1/3 page	\$4,000	\$3,900	\$3,750	\$3,600
1/6 page	\$2,375	\$2,300	\$2,225	\$2,125

Covers (Four-color only)				
Cover 2	\$11,700	\$11,350	\$11,000	\$10,550
Cover 3	\$11,700	\$11,350	\$11,000	\$10,550
Cover 4	\$13,500	\$13,100	\$12,700	\$12,150

All rates gross. 15% discount applies to recognized agencies.

*Rate applies to 1/2 horizontal ads. 1/2 island ads are available for a 20% premium

AIAA PAST ADVERTISERS

- Auburn University
- CalPoly
- ClickBond
- dSpace
- Intelligent Light
- MIT
- NRO
- Penn State University
- Purdue University
- The Boeing Company
- USC
- · Siemens PLM Software



CAREER OPPORTUNITY ADVERTISING

Aerospace America is the first choice for aerospace professionals seeking employment, and the first choice of the organizations that want to hire them.

When your organization needs to fill key professional positions with the most experienced people, you need to reach the most qualified candidates. Advertising in



Aerospace America ensures that your vacancy announcements will be seen by the industry professionals most qualified to fill them. Whether it's a university faculty position or a corporate engineering or technical position, Aerospace America produces results quickly, saving you and your staff significant time in attracting the right candidates for each position. When you next have a key position to fill, advertise it in Aerospace America.

CAREER OPPORTUNITY ADVERTISING RATES

In	ncludes F	our-Color			
F	ull page	\$4,200	\$3,910	\$3,810	\$3,680
2/	/3 page	\$3,165	\$2,950	\$2,880	\$2,790
1/	'2 page	\$2,900	\$2,690	\$2,625	\$2,550
1/	'3 page	\$2,240	\$2,090	\$2,055	\$1,995
1/	'6 page	\$1,800	\$1,690	\$1,660	\$1,625

Word Coun	it Recomm.
Full page	1,000 words
2/3 page	720 words
1/2 page	500 words
1/3 page	330 words
1/6 page	150 words



SPECIFICATIONS AND DELIVERY



AD SPECIFICATIONS

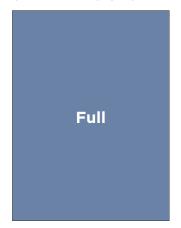
PDF files are required. PDFx/1a preferred.

Bleed	8-3/8" x 11-1/8"
Trim size	8-1/8" x 10-7/8"
PDF document size	9-1/8" x 11-7/8"
Live area	7" x 10"
Number of columns	3
Column width	2-1/8"
Column height	10"
Binding	Perfect bound
Process	Heatset web offset

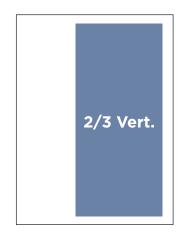
Vital advertising matters should be kept 1/4" from trim on all sides.



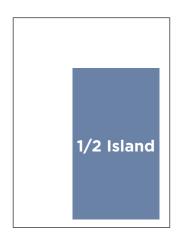
SIZE DIMENSIONS



Full page: 8-1/8" x 10-7/8"



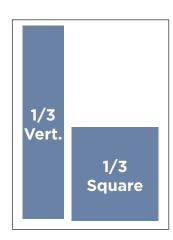
2/3 Vertical: 4-1/2" x 10" Only available for Career Opportunity Advertising



1/2 Island: 4-1/2" x 7"



1/6 Vertical: 2-1/8" x 4-7/8" 1/2 Horizontal: 7" x 4-7/8"



1/3 Vertical: 2-1/8" x 10" 1/3 Square: 4-1/2" x 4-7/8"

SHIPPING INFORMATION

Email all files, text, graphics, and photos to:

jcalhoun@smithbucklin.com





COPY AND CONTRACT REGULATIONS



PUBLICATION FREQUENCY: Published 11 times a year, issued on the first of the month of the cover date of publication.

COMMUNICATION: Contracts, insertion orders, correspondence, request a quote, and special requests, should be addressed to advertising@ aiaa.org. Please email artwork, proofs, and copy to Jaril Calhoun at jcalhoun@smithbucklin.com.

PUBLISHER'S COPY PROTECTIVE CLAUSE:

Advertisers and advertising agencies assume sole liability for all content (including text, representations, photographs, and illustrations) of advertisement printed, and also assume responsibility for any claims arising therefrom made against the Publisher. The Publisher reserves the right to reject any advertising that does not conform to its publication standards. which are subject to change or modification at the sole discretion of the Publisher. Any advertising resembling editorial matter may be designated as advertising by the Publisher.

POSITIONING OF ADVERTISEMENTS:

Advertisement placement is at the sole discretion of the Publisher except where a request for a specified preferred position is agreed to and acknowledged by the Publisher.

ADVERTISING POLICIES:

- > Publisher has the right to hold advertiser and/ or its advertising agency jointly and severally liable for such monies as are due and payable to Publisher for advertising which advertiser or its agent ordered and for which such advertising was published.
- > Conditions other than rates are subject to change by Publisher without notice. As used in this section, entitled Advertising Policies, the term "Publisher" shall refer to Aerospace America Magazine and/or the American Institute of Aeronautics and Astronautics, Inc. (AIAA). The terms and conditions of this rate card supersede any terms or conditions appearing on advertiser's orders or materials.
- > Regulations concerning copy and contracts are those generally accepted throughout the industry.
- **>** Advertisements are not accepted if they contain testimonial statements or endorsements given by a member or members of AIAA.
- > No conditions other than those set forth in this rate card shall be binding on the Publisher unless specifically agreed to in writing by the Publisher.
- > All orders are accepted for space subject to our credit requirements.
- > Publisher retains right of final approval and acceptance of all advertising submitted, and shall not be liable for any loss resulting from rejection of such advertising.

AGENCY COMMISSION: 15% of gross billing allowed to recognized advertising agencies on display space, color and preferred position charges. Commission is not allowed on such charges as artwork, reprints, backup of inserts, classified ads under 1/6 page, production and bindery charges and special handling charges. Commission is subject to forfeiture on invoices not paid within 90 days from invoice date. All accounts not paid in full within 30 days of invoice date may incur a charge of 1.5% per month until paid in full.

DUAL LIABILITY: All advertising placed by an entity acting as the agent for another shall be regulated by the Law of Agency as defined in the Uniform Commercial Code. The entity for which any advertising is placed shall be held liable for payment in full for all advertising placed on its behalf regardless of whether such payment was remitted to the agent.

SALES CONTACTS:

Companies 1-L

Andrew Haigh 312.673.5442

ahaigh@smithbucklin.com

Companies M-Z

John Heiser 202.367.2393

jheiser@smithbucklin.com





AEROSPACE AMERICA ONLINE

Advertising on aerospaceamerica.aiaa.org provides valuable exposure to key decision makers employed throughout the aviation and aerospace industry, government agencies, and research institutes worldwide. Our readers rely on the feature stories and columns that appear in Aerospace America Online to keep them informed of the latest trends and issues directly affecting them, their colleagues, projects, and future.

- > Over 16,000 users per month
- > Over 18,000 pageviews per month

All prices are based on a fixed 30-day exposure on the home page. Ads are available as a banner and each ad placement is exclusive. AIAA does not guarantee number of impressions or click throughs. Availability is limited.

SPONSORED CONTENT

Please inquire about placement options, pricing, and availability.

CUSTOM ADVERTISING PACKAGE

By bundling print and/or online advertising with AIAA and *Aerospace America*, your company can get more for your investment! Contact advertising@aiaa.org to request a custom advertising package today.

2022 ONLINE ADVERTISING RATES

	30 Days Exclusive*
Top Banner	\$1,500
Anchor Banner	\$900
Interstitial Banner	\$4,000

^{*}Call for pricing and availability for 15-day buys.

ARTWORK SPECIFICATIONS

Maximum file size	50kb
File format	GIF or JPEG
	Animated GIF files accepted
Flash files	Not Accepted

Note: Ads are responsive on mobile devices and retain banner dimensions.

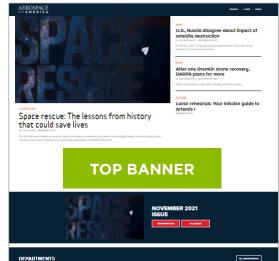
AD SIZES

Top or Anchor Banner	970 x 250 px
Interstitial Banner	728 x 90 px

Web-ready artwork for both ad sizes are required by ad closing deadline, typically 15th of month prior to run date.

SHIPPING INFORMATION

Email all files, text, graphics, and photos to: jcalhoun@smithbucklin.com







Source: Google Analytics, July 1, 2020 to June 30, 2021







AIAA.ORG

Advertising on AIAA's website, aiaa.org, gives your company immediate and daily exposure to the decision makers in the leading agencies and companies throughout the aerospace industry.

- > Over 39,000 users per month
- > Over 125,000 pageviews per month

All prices are based on a fixed 30-day exposure. Ads are available either as a home page banner or subpage rectangle and advertising can be purchased as exclusive or rotating with either one or two other ads. AIAA does not guarantee number of impressions or click throughs. Availability is limited.

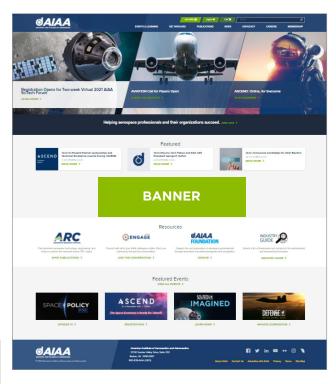
2022 ONLINE ADVERTISING RATES

30 Days	Homepage
Exclusive Banner	\$3,500
Rotates w/ 1 other Advertiser	\$2,500
Banner	

30 Days	Subpage
Exclusive Rectangle (Choice of Membership, Publications, or Events & Learning landing page)	\$900

ARTWORK SPECIFICATIONS

Maximum file size	50kb
File format	GIF or JPEG Animated GIF files accepted
Flash files	Not Accepted



Note: Ads are responsive on mobile devices and retain banner dimensions.

AD SIZES

Banner	970 x 250px
Rectangle	300 x 250px

Web-ready artwork for both ad sizes are required by ad closing deadline, typically 15th of month prior to run date.

SHIPPING INFORMATION

Email all files, text, graphics, and photos to: jcalhoun@smithbucklin.com



SUBPAGE RECTANGLE AD OPPORTUNITIES

Top subpages of AIAA average more than 4,400 pageviews per month.

- Membership (landing page) Over 5,600 pageviews per month
- > Publications (landing page) Over 4,100 pageviews per month
- > Events & Learning (landing page) Over 3,400 pageviews per month

Source: Google Analytics, July 1, 2020 to June 30, 2021





ARC.AIAA.ORG



As the world's resource for aerospace technical information, Aerospace Research Central (ARC) will give you daily exposure to thousands of individuals in the aerospace industry.

- > Over 182,000 users per month (75% are new users)
- > Over 819,000 pageviews per month

All prices are based on a fixed, 30-day exposure on the home page. Ads are available either as a banner or rectangle. All ads are exclusive and will not rotate with other advertisers for the duration of the exposure. AIAA does not guarantee number of impressions or click throughs.

Source: Google Analytics, July 1, 2020 to June 30, 2021

2022 ONLINE ADVERTISING RATES

30 Days	Homepage
Exclusive Rectangle 1 or 2	\$3,000

ARTWORK SPECIFICATIONS

Maximum file size	150 kb
File Format	GIF or JPEG
	Animated GIF files accepted
Flash Files	Not Accepted

Note: Ads are responsive on mobile devices and retain banner dimensions.

AD SIZE

Rectangle	300 x 250px	

Web-ready artwork for both ad sizes are required by ad closing deadline, typically 15th of month prior to run date.

SHIPPING INFORMATION

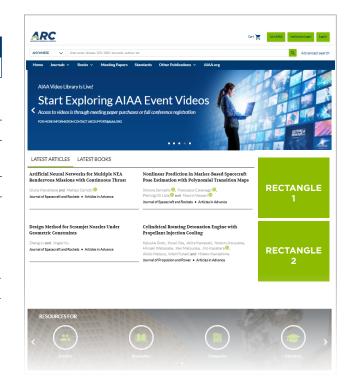
Email all files, text, graphics, and photos to:

jcalhoun@smithbucklin.com

NEW! AIAA VIDEO LIBRARY

Advertising on AIAA's Video Library, video.aiaa.org, gives your company valuable exposure to dedicated professionals looking to gain insight from over 3,700 curated video recordings captured during AIAA events or submitted by a network of professional contributors.

30 Days	Homepage
Exclusive Banner	\$3,000
Rotates w/1 other Advertiser Banner	\$2,000







ADDITIONAL WAYS TO REACH AIAA MEMBERS

AIAA AEROSPACE PERSPECTIVES WEBINAR - \$20,000

Join AIAA online to get a behind-the-scenes look on current projects that are shaping the future of aerospace. This webinar series explores significant topics across the air and space industry that provides organizations the ability to share their perspectives and advancements with AIAA members world-wide, select government and military officials, and the general public. Available to AIAA Corporate Members only.

View upcoming and archived webinars by visiting https://www.aiaa.org/events-learning/aiaa-webinars/aerospace-perspectives-series

Learn More

AIAA SPONSORED WEBINAR - \$12,000

Establish your organization as an industry thought-leader by sponsoring a webinar! You provide the content and subject matter experts and we'll manage the entire process from start to finish, including marketing, hosting and moderating. There's no better way to generate leads and grab the attention of industry professionals who need your products and services.

Learn More

FOR MORE INFORMATION CONTACT:

Companies 1-L Andrew Haigh 312.673.5442

ahaigh@smithbucklin.com

Companies M-Z

jheiser@smithbucklin.com

John Heiser 202.367.2393

RECRUITMENT

For more information on career center online job postings and virtual career fairs, please contact **Nancy Hillard**, **nancyh@aiaa.org**.

AIAA DAILY LAUNCH

AlAA's daily news digest offers direct exposure to aerospace professionals and decision makers in the leading agencies and companies throughout the aerospace industry. One of the top AlAA member benefits, it is distributed to about 30,000 AlAA members each weekday morning.

FOR MORE INFORMATION CONTACT:

Kristin Torun, Director of Advertising Sales Bulletin Media LLC 703.483.6158 | ktorun@bulletinmedia.com



Daily Launch Ad: 300px x 250px







CONTACT INFORMATION

ADVERTISING SALES OFFICE

Information requests, package discounts, contracts, insertion orders, correspondence, request a quote, special requests, proofs and copy should be addressed to Smithbucklin:

SALES CONTACTS

General Inquiries advertising@aiaa.org

Companies 1-L Andrew Haigh 312.673.5442 ahaigh@smithbucklin.com

Companies M-Z John Heiser 202.367.2393 jheiser@smithbucklin.com

PRODUCTION CONTACT

Jaril Calhoun 202.367.2497 jcalhoun@smithbucklin.com



AEROSPACE

AFROSPACE AMERICA

12700 Sunrise Valley Drive, Suite 200, Reston, VA 20191-5807

EDITORIAL CONTACTS

Ben lannotta Cat Hofacker Editor-in-Chief Associate Editor Phone: 703.264.7528 Phone: 703 264 7587 Email: beni@aiaa.org Email: catheineh@aiaa.org



Meet our Editor-in-Chief, Ben lannotta

Ben lannotta has more than 30 years of experience as a writer and editor in the aerospace and technology industries. He began in 1989 at The Washington Post; Space News hired him in 1993 to cover military and civil space programs. In 1996, he started working as a freelance journalist covering technology, environmental and military news. From 2008 to 2012, he was editor of the C4ISR Journal. He left to establish DeepDiveIntel.com, a technology-focused digital news service for intelligence professionals. Since 2013, lannotta has been the Editor-in-Chief of Aerospace America and his work has been published by Aerospace America; Air and Space Smithsonian; New Scientist; Popular Mechanics; and Reuters News Service.

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AIAA MEDIA KIT 2022



