



This Application & Contract to participate in the SHSMD26 Connections (“Event”) at the Baltimore Convention Center (“Event Facility”) over September 27 – 30, 2026, including but not limited to move-in and move-out dates (“Event Dates”) shall become effective when it has been submitted by the exhibiting company and accepted by the American Hospital Association for its operating unit, Society for Health Care Strategy & Market Development (collectively referred to herein for purposes of this Application & Contract as “SHSMD”). The individual signing this Application & Contract represents and warrants that he/she is duly authorized to execute this binding Application & Contract on behalf of the exhibiting company. By signing below, the exhibiting company agrees to be bound by the terms and conditions below. The exhibiting company agrees that upon acceptance of this Application & Contract by SHSMD, with or without appropriate payment of the exhibition fee and further action by the exhibiting company, this Application & Contract, together with the terms and conditions below, (collectively “this Contract”) shall become a legally binding contract between SHSMD and exhibiting company (“Exhibitor”).

1. SHOW MANAGEMENT

Smithbucklin will serve as manager of the Event’s Exhibit Hall and will be known as SHSMD Event Management. SHSMD Event Management is responsible for assignment of exhibit booth space, exhibit logistics and collection of exhibitor payment. SHSMD Event Management acts as a liaison between exhibitors, SHSMD and all official contractors. If you have any questions about your exhibit booth, contact SHSMD Event Management directly.

Smithbucklin
330 N. Wabash Ave.
Ste. 2000
Chicago, IL 60611 USA
Phone: 312-673-5996
E-mail: SHSMD@smithbucklin.com

2. ELIGIBILITY CRITERIA FOR EXHIBITORS (Including Products Eligible for Exhibit Space)

SHSMD Event Management reserves the right to determine the eligibility of any exhibitor for inclusion in the Event and to prohibit an exhibitor from conducting and maintaining an exhibit if, in the sole judgment of SHSMD, the exhibitor or exhibit or proposed exhibit shall in any respect be deemed unsuitable. An Exhibitor’s eligibility to exhibit in the Event must remain in effect from the time of submission of the Application and Contract to the time of the Event and should SHSMD determine that an Exhibitor which it had previously determined was eligible to exhibit at the Event is no longer eligible to do so, SHSMD may notify the Exhibitor and may terminate the Application and Contract without liability upon written notice to Exhibitor. Exhibitors are prohibited from assigning or subletting a booth or any part of the space allotted to them, nor shall they exhibit or permit to be exhibited in their space any products or advertising materials for other companies.

3. EXHIBIT BOOTH COST

For purposes of this Application & Contract, the amount of the rental cost associated with the booth selected by Exhibitor is referred to as the “Exhibit Booth Fee.” Exhibit booth fee does **not** include required flooring, furnishings, internet, electrical or other associated booth equipment or needs.

\$30/sq. ft. or \$3,000 per standard 10’ x 10’ booth
\$400 per corner

All inline exhibit booths include 8’ high back drape and 3’ high side drape and a 7”x44” ID sign. All Exhibitors receive a booth # sticker, company listing in the mobile app, (2) Complimentary Exhibitor Full Conference Badges per 10’ x 10’ booth space purchased.

4. ASSIGNMENT OF SPACE

For all Applications & Contracts received on or before Sunday, October 12, 2025, space is assigned via Onsite Space Selection during the SHSMD25 Connections at the Hilton Anatole on October 12 – 15, 2025. Space selection date and time slot will be emailed to the logistics contact for the 2025 event. Contract is required to select space.

For all Applications & Contracts received after the Onsite Space Selection is completed on October 15, 2025, space will be assigned on a first-come, first-served basis.

The priority point system outlined below will be used to assign exhibit space during Onsite Space Selection for Applications & Contracts received on or before October 1, 2025.

Points:

1 point will be awarded for each 10' x 10' booth space rented at the 2020*, 2021, 2022, 2023, 2024 and 2025 SHSMD conferences.

1 point will also be awarded for participation in the 2022 virtual Connections.

For clarity, an exhibitor who exhibits in a 10'x10' earns 1 point, 2 points if exhibiting in a 10x20 booth size, etc. Additional points shall be awarded to companies that sponsored activities/functions at past SHSMD events, see chart below.

Points:

\$30,001 - \$45,000	6 points
\$20,001 - \$30,000	4 points
\$5,001 - \$20,000	2 points
Up to \$5,000	1 points

Total points will be a cumulative score of these criteria. There is a one-year grace period for not exhibiting. If your company does not exhibit for two consecutive years, all accumulated points are then forfeited. If there is a priority point tie, a lottery will be held to see which company selects first. If an Exhibitor changes their name, it is their responsibility to inform SHSMD Event Management. Because it is nearly impossible to contact all exhibitors for new selections of booth space, SHSMD Event Management reserves the right to assign the next most suitable space when the requested space is not available. SHSMD and SHSMD Event Management also reserves the right, at its sole discretion, to modify the floor plan to accommodate space sales or to avoid conflicts, and should conditions dictate, SHSMD reserves the right to adjust the floor plan and relocate exhibit booths as necessary. The preferences given for booth space locations are guidance and are not guaranteed by SHSMD.

If an Exhibitor is acquired by another Exhibitor prior to the initial space selection, the Exhibitors may select booth space using the priority point status of the highest Exhibitor if exhibiting together. Priority points are not combined. If an Exhibitor is acquired by another Exhibitor after their initial space selection, the acquired Exhibitor can retain its originally contracted space, move to the acquiring Exhibitor's booth or alternatively combine booth square footage and move to a new location. Exhibitors are obligated financially for the total square footage contracted by each Exhibitor. SHSMD reserves the right to require Exhibitor to provide documentation of acquisition.

All Exhibitors should frequently review their space location and changes to neighboring booths/areas for updates to the floor plan. It is the Exhibitor's responsibility to keep up with changes to their assigned area. SHSMD anticipates alterations to the initial plan and cannot be held responsible for changes that may affect a participating Exhibitor's selection of space.

SHSMD Event Management will maintain a waitlist for any Exhibitor who wishes to be placed in a different booth location after their initial selection. To be added to the waitlist, the Exhibitor shall submit a written request, including the requested size of space to SHSMD@smithbucklin.com. Exhibitors are added to the waitlist on a first-come, first-served basis based on date and time of email receipt by SHSMD Event Management.

SHSMD reserves the right to change Event Hours or dates, to rearrange the floor plan, and/or to relocate any Exhibitor as it deems necessary at any time.

5. PAYMENTS, CANCELLATIONS & REFUNDS

Exhibitor must remit 100% percent of their total fees within 30 days of receipt of their invoice from SHSMD Event Management. Contracts received after June 26, 2026, must remit payment on invoice receipt. Full payment must be received on or before June 26, 2026, regardless of Applications & Contract submission date unless payment arrangements were made with the SHSMD Sales Team. SHSMD reserves the right to reassign an exhibit booth space if the Exhibitor fails to remit 100% payment by due dates. SHSMD reserves the right to hold or revoke Exhibitor badges for any Exhibitor with an unpaid balance and to instruct all official contractors to deny goods and services.

Credit card payments can be made online using American Express, MasterCard or Visa. Make all checks payable to SHSMD and remit to the following address via the U.S. Postal Service:

SHSMD
75 Remittance Drive
Suite 1272
Chicago, IL 60675 USA

Alternatively, Exhibitor may remit via overnight courier (e.g., FedEx) to the following address:

AHA-SHSMD - 91272
5503 North Cumberland Avenue
Chicago, IL 60656

Exhibitors who wish to pay by ACH/wire will require the following information:

Bank: Northern Trust
Bank Location: Chicago, IL
ABA: 071000152
SWIFT: CNORUS44 (for foreign transfers)
Account Name: American Hospital Association
Account #: 78697

6. CANCELLATION OF FULL OR PARTIAL SPACE BY EXHIBITOR

Cancellation of exhibit space must be directed via email to SHSMD@smithbucklin.com provided that the cancelling Exhibitor obtains confirmation of SHSMD Event Management's receipt of the email on or before the cancellation deadline.

For cancellations of space received between the onsite space selection and Tuesday, October 28, 2025, no monies are owed to SHSMD. For cancellations of space received between Tuesday, October 28, 2025, and Friday, March 27, 2026, Exhibitor is responsible for, and SHSMD shall be entitled to retain 50 percent of the total Exhibit Booth Fee as a cancellation fee. Should an Exhibitor cancel a portion of its space between Tuesday, October 28, 2025, and Friday, March 27, 2026, Exhibitor is responsible for, and SHSMD shall be entitled to retain 50 percent of the total Exhibit Booth Fee as a cancellation fee.

Full payment is required, and no refund whatsoever will be made on cancellations or reductions of space after March 27, 2026. Should an Exhibitor cancel a portion of its space after March 27, 2026, the Exhibitor is responsible for the full Exhibit Booth Fee for the originally contracted exhibit space.

Notwithstanding the foregoing, Exhibitor will have no right to cancel all or any portion of assigned exhibitor space or this Applications & Contract after SHSMD's cancellation of the Event pursuant to Section 7.

7. CANCELLATION OR CHANGES TO EVENT BY SHSMD

If for any reason beyond SHSMD's control SHSMD determines that the Event must be cancelled, shortened, delayed, dates changed, or otherwise altered or changed, Exhibitor understands and agrees that SHSMD shall not refund the rental fees paid to it by Exhibitor and that all losses and damages that it may suffer as a consequence thereof are its responsibility and not that of SHSMD or its directors, officers, employees, agents or subcontractors. Exhibitor understands that it may lose all monies it has paid to SHSMD for space in the Event, as well as other costs and expenses it has incurred, including travel to the Event, setup, lodging, decorator freight, employee wages, etc.

Exhibitor, as a condition of being permitted by SHSMD to be an Exhibitor in the Event, agrees to indemnify, defend and hold harmless SHSMD, its directors, officer's employees, agents and subcontractors from any and all loss which Exhibitor may suffer as a result of Event cancellation, duration, delay or other alterations or changes caused in whole, or in part, by any reason outside SHSMD's control. The terms of this provision shall survive the termination or expiration of this Applications & Contract.

8. SUBLETTING OF EXHIBIT SPACE PROHIBITED

Exhibitors are prohibited from assigning or subletting a booth or any part of the space allotted to them nor shall they exhibit or permit to be exhibited in their space any products or advertising materials which are not a part of their own regular products, or which are not compatible with the purpose and/or character of the SHSMD26 Connections Conference as determined by SHSMD in its sole discretion.

9. PROMOTIONAL ACTIVITIES

Further, Exhibitors shall not engage in any promotional activities which SHSMD determines to be outside the purpose and/or character of the SHSMD26 Connections Conference as determined by SHSMD in its sole discretion.

10. RETAIL SALES

No retail sales, where payment is received and product delivered, are permitted during the Event at any time. Payment and/or orders may be taken for future delivery.

11. HOUSING

All housing reservations for the Event should be made by the Exhibitor using the housing link provided in the Registration Confirmation email. Event Management will send emails to Exhibitor from SHSME@smithbucklin.com. Other companies may not provide the prices, service and reliability available by reserving rooms directly using the instructions provided by SHSMD. If you are contacted by ANY company except SHSMD about hotel reservations for SHSMD26 Connections, please inform Event Management at SHSMD@smithbucklin.com.

SHSMD shall not be responsible for any damages or costs related to Exhibitor making hotel reservations via an unauthorized solicitation of hotel reservations.

12. INTELLECTUAL PROPERTY MATTERS

The Exhibitor represents and warrants to SHSMD that no materials used in or in connection with their exhibit infringe the trademarks, copyrights (including, without limitation, copyrights in music and other materials used or broadcast by Exhibitor) or other intellectual property rights of any third party. The Exhibitor agrees to immediately notify SHSMD of any information of which the Exhibitor becomes aware regarding actual or alleged infringement of any third party's trademarks, copyrights or other intellectual property rights. The Exhibitor agrees to indemnify, defend and hold SHSMD, its officers, directors, employees, agents, successors and assigns harmless from and against all losses, damages and costs (including attorney's fees) arising out of or related to claims of infringement by Exhibitor, its employees, agents, or contractors of the trademarks, copyrights and other intellectual property rights of any third party.

Notwithstanding the foregoing, SHSMD, its officers, directors, employees, agents, and each of them, shall not be liable for and expressly disclaims all liability for infringement or alleged infringement of the trademarks, copyrights or other intellectual property of any third party arising out of the actions of any Exhibitors. The terms of this provision shall survive the termination or expiration of this Contract.

13. USE OF SHSMD NAME

SHSMD, SHSMD26 Connections Conference and Event logo are registered trademarks owned by the SHSMD. Participation by an Exhibitor in the Event does not entitle the Exhibitor to use such names or logos, except that the Exhibitor may reference the SHSMD26 Connections Conference and use the Event logo with reference to the Exhibitor's participation as an Exhibitor at SHSMD26 Connections Conference. Participation in the Event does not imply endorsement or approval by SHSMD of any product, service or participant and none shall be claimed by any participant.

14. SET-UP TIME

Set-up of exhibits begins in the Facility at 10:00 AM, Saturday, September 26, 2026. If an exhibit is not set up by 2:00 PM, Sunday, September 27, 2026, SHSMD reserves the right to cancel such space, to re-assign such space to another Exhibitor, or to make such other use of the space as deemed necessary or appropriate. All exhibits must be ready by 2:00 PM on Sunday, September 27, 2026. SHSMD reserves the right to set up the exhibit or remove the freight from the booth at the Exhibitor’s expense. No refund will be made to the original contracting Exhibitor. SHSMD reserves the right to modify move-in/move-out/Event Hours, in which case all Exhibitors will be notified prior to the effective date of such changes.

15. EXHIBIT DATES and HOURS *

Sunday, September 27, 2026
5:30 PM – 7:00 PM

Monday, September 28, 2026
10:20 AM – 11:20 AM
12:15 PM – 1:30 PM
2:15 PM – 3:15 PM
5:15 PM – 6:30 PM

Tuesday, September 29, 2026
9:20 AM – 10:20 AM
11:15 AM – 12:15 PM

*SHSMD reserves the right to change the Exhibit Hours listed above.

16. EXHIBITOR MOVE-OUT & DISMANTLING OF EXHIBITS

Exhibits are to be kept intact until the closing of the Event on Tuesday, September 29, 2026. No part of an exhibit shall be removed during the Event without special permission from SHSMD Event Management. Any Exhibitor who begins dismantling of its booth before the close of the Event may lose part or all their priority points and may entirely lose the privilege of exhibiting at future SHSMD events.

All carriers must check in by 2:00 PM on Tuesday, September 30, 2026. All freight must be removed from Facility by 4:00 PM, Tuesday, September 30, 2026. If exhibits are not removed by this time, SHSMD reserves the right to remove exhibits and charge the expense to the Exhibitor and SHSMD shall have no liability for any loss or damage to Exhibitor’s exhibit property caused by such removal.

17. BADGES

Exhibitors are provided (2) complimentary Full Conference Badges per 10’x10’ booth. Exhibitor badges allow access to the Exhibit Hall during move-in, move-out, exhibit hours and all learning sessions.

See grid for badge allotment per booth square footage:

Square Feet	Complimentary Booth Badge Allotment
100 sq. ft.	(2) Exhibit Hall
200 sq. ft.	(4) Exhibit Hall
300 sq. ft.	(6) Exhibit Hall
400+ sq. ft.	(8+) Exhibit Hall

All Exhibitor badges are for Exhibitor's full and part time employees or contractors. Exhibitor badges allow access to the Exhibit Hall during the following move-in, Event and move-out hours, plus all SHSMD educational sessions.

Co-exhibiting of multiple companies or distributors in one booth is prohibited. Any Exhibitor violating this prohibition may, in SHSMD's sole discretion, lose part or all its priority points, entirely lose the privilege of exhibiting in future SHSMD events, have its booth taken away without refund, and/or be charged the full rate for each distributor or company exhibiting in its booth (however briefly they may have been exhibiting). Exhibitor agrees to pay such additional charge immediately upon receipt of SHSMD's invoice. Exhibitors may not provide a badge to any individual who is not a full or part time employee of the paid Exhibitor. Exhibitors who violate this requirement may, at the sole discretion of SHSMD, lose part or all its priority points, and may entirely lose the privilege of exhibiting in future SHSMD events. Unsolicited engagement (e.g. harassing, soliciting, following, etc.) of conference attendees by Exhibitor personnel is prohibited. SHSMD reserves the right to have said personnel escorted off the premises. Badges for non-exhibiting distribution companies and/or subsidiaries and sub-companies or exhibitors are not permissible. Exhibitor badges allow access to the Exhibit Hall during the following move-in, Exhibit Hours and move-out hours:

Saturday, September 26, 2026 (Move-in)
10:00 AM – 4:30 PM

Sunday, September 27, 2026 (Move-in & Event)
8:00 AM – 6:30 PM

Monday, September 28, 2026 (Event Day)
9:20 AM – 6:30 PM

Tuesday, September 29, 2026 (Event Day & Move-out)
8:20 AM – 4:00 PM

SHSMD reserves the right to change the access times listed above.

Event attendees do not have access to the Exhibit Hall until Sunday, September 27, 2026, when exhibits open to attendees. Exhibitors who give their badges to an Event attendee in order for the attendee to gain access to the Exhibit Hall prior to this time may, at the sole discretion of SHSMD, lose part or all of its company's priority points, and may entirely lose the privilege of exhibiting in future SHSMD events. SHSMD reserves the right to give an Exhibit Hall pass to any Exhibitor or Event attendee in order to grant them access to the Exhibit Hall at any time.

18. MINIMUM AGE FOR ADMISSION

Children under the age of 16 are not permitted in the Exhibit Hall at any time. Any attendees arriving with children under the age of 16 will be denied access to the Exhibit Hall with such children without any exceptions or refunds.

19. EXHIBITOR LIABILITY

Exhibitor remains solely responsible for the safety of its property at all times during transit to and from the Facility and in the Exhibit Hall. Neither SHSMD, its directors, officers, employees, agents, subcontractors

nor Smithbucklin (collectively “Event Management”) are responsible for Exhibitor’s property or any loss thereto from any cause.

EXHIBITOR HEREBY WAIVES AND RELEASES ANY CLAIM OR DEMAND IT MAY HAVE AGAINST ANY OF THE EVENT MANAGEMENT BY REASON OF ANY DAMAGE TO OR LOSS OF ANY OF ITS PROPERTY.

20. INDEMNIFICATION

Exhibitor agrees that it will indemnify, defend and hold Event Management, SHSMD, their respective officers, directors, employees, agents and each of them, harmless from and against a) the performance or breach of this Contract by Exhibitor, its employees, agents or contractors; b) the failure by Exhibitor, its employees, agents or contractors to comply with applicable laws, regulations and ordinances; and c) the act, omission, negligence, gross negligence, or willful misconduct of Exhibitor, its employees, agents, contractors, licensees, guests, or invitees. This indemnification of Event Management by Exhibitor is effective unless such injury was caused by the sole gross negligence or willful misconduct of Event Management. Exhibitor agrees that if Event Management or SHSMD is made a party to any litigation commenced by or against Exhibitor, or relating to this Contract or the premises leased hereunder, then EXHIBITOR WILL PAY ALL COSTS AND EXPENSES, including attorneys’ fees, INCURRED BY OR IMPOSED UPON EVENT MANAGEMENT OR SHSMD BY REASON OF SUCH LITIGATION. THE TERMS OF THIS PROVISION SHALL SURVIVE THE TERMINATION OR EXPIRATION OF THIS CONTRACT.

21. INSURANCE

Exhibitors are required to maintain and to provide a certificate of insurance to SHSMD Event Management on or before June 26, 2026, evidencing the following:

- (a) General liability with limits not less than \$1,000,000 per occurrence, \$2,000,000 in the aggregate
- (b) Owned (if applicable), hired and non-owned auto liability with limits not less than \$1,000,000 per occurrence
- (c) Workers’ compensation with state statutory limits
- (d) Employer’s liability with limits not less than \$500,000
- (e) Commercial umbrella liability with limits not less than \$2,000,000
- (f) Personal property and equipment on a special form replacement cost basis

SHSMD, Smithbucklin Corporation and the Baltimore Convention Center are to be listed as additional insureds on a primary and non-contributory basis with respect to general/auto/umbrella liability. A waiver of subrogation must apply to all policies. All carriers are to maintain an A.M. Best rating of not less than A- VII.

Exhibitors will not be permitted to set up their booth without submitting the proper certificates. Certificates should be emailed to: SHSMD@smithbucklin.com or mailed to:

SHSMD Show Management
C/O Smithbucklin
330 N. Wabash Ave.
Ste. 2000
Chicago, IL 60611 USA

22. USE OF SPACE — GENERAL

- (a) No Exhibitor is permitted to display or distribute literature or any promotion outside the confines of the assigned exhibit space in the Exhibit Hall. Distribution or display of promotional material in public

areas of the Facility or meeting rooms is strictly prohibited. SHSMD also reserves the right to remove, at Exhibitor's cost, any promotional material or product deemed by Event Management as not suitable for display at the SHSMD26 Connections.

- (b) Exhibitors are prohibited from possessing, displaying or depicting any products or components or company names in their booth that could be interpreted as being a promotion or comparison (features, benefits, price) of another company.
- (c) No exhibit will be permitted that interferes with the use of other exhibits or impedes access to them or impedes the free use of the aisles.
- (d) Distribution by Exhibitors, or their agents, of any printed materials, souvenirs or other articles shall be restricted to the Exhibitor's exhibit space. No noisemakers, helium balloons, lighter-than-air objects, gummed stickers, popcorn, or labels will be permitted as handouts.
- (e) Any special promotions, music or stunts planned for the Exhibit Hall, must be approved with SHSMD. Details should be submitted to SHSMD Show Management via email to SHSMD@smithbucklin.com at least 10 business days prior to the start of the Event. SHSMD reserves the right to designate specific days and hours during which special promotions and stunts may be conducted, if they are permitted at all.
- (f) SHSMD allows drawings, games of chance and raffles on the Exhibit Hall, subject to the prior written approval of SHSMD. Exhibitors must abide by all Baltimore/Maryland statutes and regulations regarding drawings, games of chance and raffles. Exhibitors should send their approval requests to SHSMD Show Management via email to SHSMD@smithbucklin.com.
- (g) No animals are permitted in the Facility other than service animals.
- (h) Exhibitors must abide by all of the General Policies, Rules, and Regulations of the Facility, a copy of which is included in the Exhibitor Services Manual, made available to Exhibitors in April. The Facility has reserved the right to update, change or amend its rules and regulations after publication in the Exhibitor Services Manual. To obtain a copy of the General Policies, Rules, and Regulations of the Facility prior to publication in the Exhibitor Services Manual Exhibitor may email SHSMD@smithbucklin.com.
- (i) SHSMD Event Management shall publish health and safety guidelines for COVID based on CDC recommendations in the Exhibitor Services Manual. Exhibitor agrees to abide by the guidelines. SHSMD reserves the right to update, change or amend the guidelines after publication in the Exhibitor Services Manual.
- (j) All Exhibitors shall be responsible for compliance with the Americans with Disabilities Act. The Exhibitor shall indemnify, defend and hold Event Management harmless from any and all claims, costs, expenses or other damages arising out of Exhibitor's breach of this provision consequences of Exhibitor's failure in this regard. The terms of this provision shall survive the termination or expiration of this Contract. For more information on the Americans with Disabilities Act and how to make your exhibit accessible to persons with disabilities, please contact:

U.S. Department of Justice ADA, Civil Rights Division Disability Rights Section – NYAV
950 Pennsylvania Avenue, NW
Washington, D.C. 20530 USA
Phone: 800.514.0301 (voice) 800.514.0383 (TTY)
www.ada.gov

- (k) Any Exhibitor occupying an Island, Split Island, Peninsula or Modified Peninsula space is required to submit a detailed floor plan, including dimensions, to SHSMD Event Management for review and approval by June 26, 2026. All Exhibitors who received a written booth violation notice at the

SHSMD25 Connections Conference are required to submit a detailed floor plan, including dimensions, to SHSMD Event Management for review and approval by June 27, 2026. Exhibitors who received two or more written booth violations in the last two years may, at the sole discretion of SHSMD, lose part or all of its company's priority points, and may entirely lose the privilege of exhibiting in future SHSMD events. Floor plans should be submitted via email to SHSMD@smithbucklin.com.

- (l) Umbrellas and canopies are considered part of the overall booth components and may not protrude into the aisle.
- (m) Helium or other compressed gas tanks are strictly prohibited. Facility reserves the right to require compressed gas tanks to be removed from the Exhibit Hall during Event Hours. Helium-filled balloons are not allowed in the Facility. Balloons may not be given out within the Facility. All lighter-than-air objects must be removed from the Facility at the close of the Event. Both the SHSMD and Facility reserve the right to assess a fee for retrieving any escaped lighter-than-air objects to the Exhibitor.
- (n) SHSMD is the Event's only official housing vendor and other companies may not provide the prices, service and reliability available from SHSMD. Each exhibitor will receive an email with a secure link to reserve housing after completing their exhibitor badge registration. If the Exhibitor is contacted by ANY company except SHSMD about hotel reservations for SHSMD26 Connections Conference, please inform SHSMD Event Management. SHSMD shall not be responsible for any damages or costs related to Exhibitor making hotel reservations via an unauthorized solicitation of hotel reservations.
- (o) All booth personnel must be properly and modestly clothed.
- (p) Exhibitors are permitted to serve food and non-alcoholic beverages in their booth during Event Hours through a sponsorship opportunity or with approval from the exhibit and sponsorship sales team. Non-alcoholic beverages do not need to be served by a bartender, but all beverages and food must be ordered through Levy, the Facility's caterer.
- (q) Exhibitors are permitted to provide alcoholic beverages in their booth by contracting a Bar or Specialty Cocktail Sponsorship, contact SHSMD Event Management at SHSMD@smithbucklin.com at least 60 business days prior to the start of the Event for review and approval. Alcoholic beverages served in booths may only be purchased and served by licensed bartenders from the Facility's Food and Beverage Department and must be ordered through the Facility's caterer.
- (r) Levy is the official in-house caterer at the Facility and is the exclusive provider of food and/or beverage items at the Facility. If requested and approved by the sales team, Baltimore Convention Center may allow Exhibitors to bring their own food and/or beverage into the Facility for the sole purpose of equipment demonstration, provided the Exhibitor has signed and submitted a sampling and waiver form to the Food and Beverage Department which can be found in the Exhibitor Services Manual or by emailing SHSMD@smithbucklin.com. If the Baltimore Convention Center is required to handle, store, refrigerate, transport, deliver, prepare, or service any of the demonstration food and beverage products brought in by the Exhibitor, charges will apply. Only food and/or beverages used for Exhibitor's equipment demonstration will be permitted.
- (s) Exhibitors, at SHSMD's sole discretion, are prohibited from taking videos and photographs of any booths in the Exhibit Hall, other than their own. Aerial photography, videography or stunts of any kind by an Exhibitor, i.e. drones, are strictly prohibited. The Exhibitor acknowledges and agrees that SHSMD, its employees and contractors may take photographs/videos which could include images of the Exhibitor, its name and logo, its representatives and its exhibits while attending the Exhibition. The Exhibitor hereby consents to and grants to the SHSMD and its affiliates the unrestricted, perpetual, worldwide, royalty-free and transferable right and license to use (and grant others the right to use) the images worldwide without any compensation. The Exhibitor acknowledges that SHSMD is

the sole and exclusive owner of all rights in the images and hereby waives (a) any and all rights in and to such images, and (b) any and all claims the Exhibitor and its representatives may have relating to or arising from the images or their use.

- (t) Music in the booth or at any of Exhibitor's function held in conjunction with Event is subject to applicable copyright and licensing fees. It is the sole responsibility of the Exhibitor to pay applicable fees.
- (u) Hanging signs are permitted in all peninsulas, modified peninsulas, split islands and island booths to a maximum height of (20') (6.10 m) to the top of the sign. Hanging signs are NOT permitted in inline booths including perimeter booths.
- (v) All exhibit fixtures and booth structures are permitted to a maximum height of (8') (2.44 m) in inline booths. All exhibit fixtures and booth structures are permitted to a maximum height of (12') (3.66 m) in all perimeter booths. All exhibit fixtures and booth structures are permitted to a maximum height of (20') (6.10 M) in all peninsulas, modified peninsulas, split islands and island booths. Exhibitor agrees to abide by these maximum height limits and all other Booth Construction/Display Rules & Regulations, see Appendix.
- (w) In order to ensure the success of the Event and avoid dilution of benefits extended to all partners, Exhibitor may not extend invitations, call meetings or otherwise encourage absence of other exhibitor's/sponsors attendees from any program or other component of the Event during the official hours of the Event or any function sponsored in connect with the Event by SHSMD without prior notice to and approval by SHSMD.

23. USE OF SPACE — LIGHTS/ AUDIO, ETC.

- (a) No spotlight may be directed toward the aisles or so directed that it proves to be irritating or distracting to neighboring Exhibitors or guests.
- (b) Droplights or special lighting devices must be hung at a level or positioned so as not to prove to be an irritant or distraction to neighboring Exhibitors or guests.
- (c) No strobe light effects are permitted.
- (d) Projectors, computer screens or TV screens must not cause people to block the aisle. Computer screens and TV screens are considered part of the overall booth components and may not protrude into the aisle.
- (e) Loudspeakers or operation of equipment, which is of excessive sound volume to be annoying to neighboring Exhibitors or guests is not permitted based on the 80/80 Rule: Any sound that consistently exceeds 80 decibels measured at the edge of an Exhibitor's booth or is clearly identifiable more than 80 feet from that booth is considered objectionable.
- (f) No lighting, fixtures, lighting trusses, or overhead lighting are allowed outside the boundaries of the exhibit space. All lighting should be directed to the inner confines of the booth space. Lighting should not project onto other exhibits or aisles. Exhibitors intending to use hanging light systems are required to submit a detailed floor plan with light locations and dimensions, including height, of all items in the booth, to Event Management for review and approval by June 27, 2026.
- (g) Vehicles may not be displayed without prior written approval from SHSMD and the Facility Public Safety Department.

24. DISPLAYS OUTSIDE EXHIBIT AREA

Absolutely no exhibits are permitted outside the Facility. There are to be no displays in hotel rooms, Baltimore Convention Center public areas or other facilities or areas contracted or used by SHSMD.

25. HOTEL ROOMS, SUITES & MEETING ROOMS

SHSMD reserves the right to control all suites and meeting rooms in the Facility and in those hotels participating in the SHSMD housing block. These controls have already been set up with each property. The Meeting Space Request Form should be used to submit requests for function space, including meeting and hospitality rooms. You may submit your application for meeting space online on the 'Exhibitor Resource' page of the website. No meetings, private functions, including lunch meetings, or entertainment can be scheduled during Event Hours (8:00 AM - 7:30 PM on Sunday, September 27; 8:00 AM – 6:30 PM on Monday, September 28; 8:30 AM – 1:30 PM on Tuesday, September 29). No product displays or demonstrations are permitted in meeting rooms. Activities that conflict with the nature of the Event are not permitted. Suites and meeting rooms are assigned on a first-come, first-served basis and only to Exhibitors and organizations allied with SHSMD.

26. ATTENDEE LISTS

Attendee lists from the Event are distributed only to exhibiting companies, other official partners and attendees. Please note that no other individual or organization are authorized to market or to sell attendee lists of SHSMD. Such lists shall only be used for a (1) time mailing of promotional material relating to the Exhibitor's booth at the Event and shall not be reproduced, transferred or used in any other manner. In using such lists for mailings, Exhibitors must ensure compliance with all country, state and local laws and regulations including, but not limited to, the European Union's General Data Protection Regulations (GDPR) and the California Consumer Privacy Act (CCPA). The Exhibitor shall indemnify, hold SHSMD, its directors, officers, employees, agents or subcontractors harmless from the performance or breach of this provision by Exhibitor, its employees, agents or contractors. The terms of this provision shall survive the termination or expiration of this Contract.

27. FIRE REGULATIONS

- (a) All materials used in exhibit booth(s) must be of a non-flammable nature. Electric signs and equipment must be wired to meet the specifications of the Facility and the City of Baltimore Fire Department.
- (b) Any Exhibitor having equipment that produces heat, smoke or open flames as an integral part of product demonstration must provide ventilation, safety equipment and proper insulation and utility connections meeting all local fire regulations. Such Exhibitors must receive written approval of plans from the Facility, Baltimore Fire Marshall and from SHSMD.

28. LABOR RELATIONS

- (a) Full-time employees of exhibiting companies may set up their own exhibits as long as it can be done without the use of ladders and hand tools. Any labor services that may be required beyond what your regular full-time employees can provide must be rendered by union personnel and can be ordered in advance through The Expo Group. Proof of full-time employment status may be requested by the Union Steward of any personnel working in your booth.
- (b) If Exhibitors intend to use an Exhibitor Appointed Contractor (EAC) to install and/or dismantle their booth, the Exhibitor must register their EAC no later than August 25, 2026. An EAC registration form is provided in the Exhibitor Services Manual. An original Certificate of Insurance must be filed with SHSMD for any EACs to gain access to the Exhibit Hall. All EACs are required to always wear both a Facility Access Credential and individual event Credentials. The Facility follows the ESCA (Exhibition Service Contractors Association) Badging System.
- (c) Exhibitors may hand carry their own materials into the exhibit facility. The use or rental of dollies, flat trucks and other mechanical equipment, however, is not permitted. The Expo Group controls access to

the loading docks to provide a safe and orderly move-in/out. Only full-time employees of the exhibiting company are allowed to hand carry items. Unloading and reloading at the dock of any and all contracted carriers is handled by the General Services Contractor. A dock is provided for use by privately operated vehicles.

- (d) The Facility and The Expo Group have reserved the right to update, change or amend the labor rules outlined above. SHSMD shall inform all Exhibitors of any changes or amendments.

29. EXHIBITOR SERVICES MANUAL

The Expo Group distributes an Exhibitor Services Manual to each Exhibitor that provides Exhibitors with complete shipping instructions, production information, and other forms for all services needed during set-up, Event Hours and dismantle in April 2026. The Expo Group discount deadline will be in August 2026.

30. WARRANTIES

SHSMD makes no warranties, either express or implied, as to the availability or suitability of the contractors, services and/or equipment of the Facility, SHSMD, or their respective employees, agents or contractors.

31. DO NO HARM

Exhibitor agrees to not engage in any conduct or take any action that is illegal or intended to reflect negatively on or harm the reputation or business interests of SHSMD or its members. Exhibitor further agrees not to harm, disturb, disrupt, or otherwise interfere with SHSMD's operations, including Event. Exhibitor shall immediately notify SHSMD of any knowledge of or reasonable suspicion of violation of this provision by any exhibitor, attendee, or other entity.

32. RELEASE

In consideration of the opportunity to participate in Event, you and the company you represent agree to FOREVER RELEASE, WAIVE, AND HOLD HARMLESS SHSMD and/or its members, officers, employees, and agents from any and all liability, injury, damage, loss, or expense that may arise, directly or indirectly, now or in the future, regardless of whether caused by fault on the part of SHSMD, in connection with your attendance at a SHSMD-hosted in-person event. You understand this release and waiver is intended to be as broad and inclusive as is permitted by law, and that if any portion of this release and waiver is held invalid, the remainder will continue in full legal force and effect. This release and waiver shall extend to and be binding upon you and your estate, heirs, executors, administrators, and personal representatives.

33. AMENDMENTS/ INTERPRETATION

SHSMD reserves the right to amend and enforce this Contract. Written notice of any amendments shall be given to each affected Exhibitor. Each Exhibitor, for itself, its agents and employees, agrees to abide by this Contract set forth therein, or by any subsequent amendments. SHSMD reserves the sole right to interpret this Contract. All interpretations are final and are not subject to review or to appeal. Exhibitors which, in the sole interpretation of SHSMD shall be subject to disciplinary action up to and including ejection from the Event and refusal to participate in any future events or Events of SHSMD.

34. ENFORCEMENT/ MISCELLANEOUS

This Contract is governed by Illinois law and the Exhibitor consents to the exclusive jurisdiction of the State and Federal courts seated in Cook County, Illinois, with respect to any action arising out of this Contract or

SHSMD. The parties explicitly acknowledge and agree that the provisions of this Contract are both reasonable and enforceable. However, the provisions of this Contract are severable and, as such, the invalidity of any one or more provisions shall not affect or limit the enforceability of the remaining provisions. Should any provision be held unenforceable for any reason, then such provision shall be enforced to the maximum extent permitted by law.

This Contract will be binding on the Exhibitor's heirs, successors and assigns.

35. LIMITATION OF LIABILITY

IN NO EVENT SHALL THE FACILITY, SHSMD26 CONNECTIONS CONFERENCE, SHSMD, THEIR OWNERS, MANAGERS, OFFICERS OR DIRECTORS, AGENTS, EMPLOYEES, INDEPENDENT CONTRACTORS, SUBSIDIARIES AND AFFILIATES (COLLECTIVELY "SHSMD PARTIES") BE LIABLE TO THE EXHIBITOR OR ANY THIRD PARTY HIRED BY OR OTHERWISE ENGAGED BY THE EXHIBITOR FOR ANY LOST PROFITS OR ANY OTHER INDIRECT, SPECIAL, PUNITIVE, EXEMPLARY, INCIDENTAL OR CONSEQUENTIAL DAMAGES, INCLUDING ATTORNEY'S FEES AND COSTS, ARISING OUT OF THIS APPLICATION & CONTRACT OR CONNECTED IN ANY WAY WITH USE OF OR INABILITY TO USE THE SERVICES OUTLINED IN THIS APPLICATION & CONTRACT OR FOR ANY CLAIM BY EXHIBITOR, EVEN IF ANY OF THE SHSMD PARTIES HAVE BEEN ADVISED, ARE ON NOTICE, AND/OR SHOULD HAVE BEEN AWARE OF THE POSSIBILITY OF SUCH DAMAGES. EXHIBITOR AGREES THAT SHSMD PARTIES' SOLE AND MAXIMUM LIABILITY TO EXHIBITOR, REGARDLESS OF THE CIRCUMSTANCES, SHALL BE THE REFUND OF THE EXHIBIT BOOTH FEE. EXHIBITOR AGREES TO INDEMNIFY AND DEFEND THE SHSMD PARTIES FROM ANY CLAIMS BROUGHT BY A THIRD PARTY HIRED BY, OR ENGAGED BY THE EXHIBITOR FOR ANY AMOUNT BEYOND THE EXHIBIT BOOTH FEE. FURTHER, EXHIBITOR AGREES TO PAY ALL ATTORNEY'S FEES AND COSTS INCURRED BY SHSMD PARTIES ARISING OUT OF, OR IN ANY WAY RELATED TO, THIS CONTRACT. THE EXHIBITOR SHALL BE SOLEY RESPONSIBLE FOR ITS ATTORNEY'S FEES AND COSTS.

36. PERSONAL INFORMATION CONSENT

EXHIBITOR ACKNOWLEDGES THAT PERSONAL INFORMATION OF ITS COMPANY CONTACTS MAY BE USED BY SHSMD: (A) TO FULFILL THE PURPOSE AND OBLIGATIONS OF THIS CONTRACT; (B) TO COMMUNICATE OTHER INFORMATION ABOUT SHSMD; (C) TO ENGAGE IN OUTREACH TO SOLICIT CORPORATE SUPPORT OF SHSMD IN THE FUTURE; AND (D) IN FURTHERANCE OF ANY OTHER PURPOSE OUTLINED IN SHSMD'S PRIVACY POLICY.